

Executive Minds

Corporate Programs by **Rushab Kamdar**



WORKSHOPS + KEYNOTES

Helping Corporate Professionals Become
Collaborative, Communicative and **Confident** Leaders.



The Confidence Company

www.rushab.com

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Developing **Impactful** Professionals

Communication. Collaboration. Confidence.

At **Executive Minds**, we understand that effective communication, seamless collaboration, and unwavering confidence are pivotal to achieving productivity, fostering growth, attaining success, improving leadership skills and developing impactful professionals in today's competitive business landscape.

Our workshops, keynotes, and programs are meticulously crafted to equip professionals and executives with the essential skills to master business communication and unleash their full potential.

What Sets Us Apart

Executive Minds programs are not just informative sessions; they are immersive experiences designed to engage and empower attendees. Rooted in real-world scenarios, our content is delivered through a dynamic Socratic teaching approach, ensuring maximum relevance and impact.

What truly distinguishes us is our commitment to providing actionable frameworks that enable attendees to implement learned strategies immediately, driving tangible results from day one.

Meet Rushab

With over two decades of entrepreneurial expertise spanning eight businesses across ten diverse industries, Rushab has dedicated himself to empowering professionals and leaders to communicate with impact, stand out, and exude confidence.

Over the past eleven years, Rushab has delivered workshops and keynote speeches to esteemed corporations such as Google, Forbes, Unilever, and other Fortune 100 companies. Additionally, he regularly conducts workshops at prestigious Master's programs nationwide.

Some Of Our Workshop + Keynote + Service Partners



Workshop Summary

How It Works

At **Executive Minds**, we have 3 core workshops and bespoke options. Each workshop has core topics that can be covered. The number of topics that can be included in each workshop depends on the desired length of the workshop.

Step 1: Choose Desired Workshop & Topics

Core Workshops

1. Speak With Impact: Communicate & Collaborate
2. Business Acumen: Develop & Articulate Strategies
3. Executive Presence: Developing Impactful Leaders

Bespoke Workshops

Customize a workshop to your needs. See options in the page below titled "Bespoke Workshops"

Workshop Topics

For a list of the workshop topics, please review each workshop in the subsequent pages below.

Step 2: Choose Desired Length and # of Topics

Once you choose your workshop, the length will correlate to the number of desired topics.

- 2 Topics: 90 to 120 Minutes
- 4 Topics: Half-Day
- 6 Topics: Full-Day
- 7+ Topics: Multi-Day

Additional Information

Sessions Include:

1. Pre-Engagement Calls
2. Breakout Sessions & Exercises
3. Worksheets & Frameworks
4. Recordings (If Applicable)

Options:

Onsite & Virtual options available

Onsite workshop pricing starts at \$3,500



Core Workshops



Speak With Impact Communicate + Collaborate

Ignite collaboration through your communication style. Inspire action with your presentations and meetings. Discover the confidence to effectively articulate your message.

Overview

This interactive workshop equips you with the communication skills to elevate your professional impact. Learn to articulate your ideas clearly, inspire action, and foster collaboration across teams and departments. Gain the confidence to deliver impactful presentations, delegate effectively, and navigate interdepartmental communication with ease. Whether you're a team member, an executive, or a business leader, unlock your voice and power up your communication to achieve success.

Key Learning Objectives

- Craft compelling presentations and messages that resonate with your audience.
- Master the art of effective delegation to empower your team and boost productivity.
- Strengthen collaboration across departments and break down communication silos.
- Develop the confidence to speak persuasively in any setting.
- Enhance your ability to listen actively and communicate with empathy.
- Tailor your communication style to different audiences and situations.
- Acquire strategies for selling your ideas and gaining stakeholder buy-in.

Choose



Desired Topics

- Public Speaking
- Effective Delegation
- Selling to Stakeholders
- Impactful Presentations
- Organizational Communication
- Cross-Functional & Team Collaboration



Desired Length

- 2 Topics: 90 to 120 Minutes
- 4 Topics: Half-Day
- 6 Topics: Full-Day
- 7+ Topics: Multi-Day
- Onsite or Virtual Workshop





Business Acumen

Develop & Articulate Winning Strategies

See the big picture, communicate effectively, and create winning strategies that solve real-world business challenges. Learn to build watertight business cases, articulate your vision persuasively, and drive success both within your team and across the organization.

Overview

Gain a holistic understanding of the business landscape, learn to solve real-world challenges, and become a persuasive advocate for your ideas. This dynamic workshop dives deeper than generic frameworks, giving you the tools and mindset to think strategically, assess opportunities with laser focus, and craft business cases. Learn to think like a CEO, recognize and implement change, and confidently present strategies that drive success.

Key Learning Objectives

- Gain a comprehensive understanding of strategic thinking frameworks and tools.
- Develop critical skills for identifying and analyzing business challenges.
- Learn to build persuasive and well-structured business cases.
- Master the art of evaluating product viability and market potential.
- Adopt a CEO-like mindset with a focus on financial metrics and big-picture goals.
- Hone your communication skills to effectively present and gain buy-in for your strategies.

Choose



Desired Topics

- Pivoting
- Product Viability
- Think Like a CEO
- Strategy Development
- Crafting Business Use-Cases
- Managing Business Scenarios



Desired Length

- 2 Topics: 90 to 120 Minutes
- 4 Topics: Half-Day
- 6 Topics: Full-Day
- 7+ Topics: Multi-Day
- Onsite or Virtual Workshop



Executive Presence

Developing Impactful Leaders

Confidence is contagious. Cultivate the leadership presence that empowers others, strengthens your team, and fuels a culture of success. Transform how you show up, become a leader who captivates attention, drives action, fosters connection and builds trust.

Overview

Executive presence is a core skill and leadership trait for high-performing professionals. Executive presence is best described as the confidence others have in you and your abilities. Let's show you how our programs are delivered. This interactive workshop equips you with the skills and strategies to cultivate a captivating presence, build trust, and empower your team to achieve extraordinary results. Learn how to confidently articulate your vision, manage challenging situations with grace, and foster a positive, thriving culture. Discover the power of genuine connection and transform how you show up, both as an individual and a leader, to inspire action, fuel success, and leave a lasting impact.

Key Learning Objectives

- Craft a compelling personal brand that reflects your expertise and values.
- Master your communication skills to captivate audiences and deliver impactful messages.
- Develop Emotional Intelligence to build positive relationships and navigate complex situations.
- Empower your team to thrive by fostering collaboration and delegating effectively.
- Navigate crisis situations with confidence and resilience.
- Cultivate a positive and inclusive culture that fuels innovation and engagement.

Choose

Desired Topics

- Crisis Management
- Team Empowerment
- Commanding a Room
- Emotional Intelligence
- Building a Personal Brand
- Fostering Corporate Culture

Desired Length

- 2 Topics: 90 to 120 Minutes
- 4 Topics: Half-Day
- 6 Topics: Full-Day
- 7+ Topics: Multi-Day
- Onsite or Virtual Workshop



Bespoke Workshops

Custom-Tailored Sessions

Choose from a list of topics that you would like to see in your customized workshop. Think of each topic as a module that can be combined to make an impactful workshop of your choosing. The workshop topics are divided into four categories: Communication, Collaboration, Leadership & Strategy.

* Asterisk denotes topics that are also available in the pre-developed workshops listed above.



Communication

- Sales & Pitches
- Marketing & Branding
- Public Speaking*
- Impactful Presentations*
- Organizational Communication*



Collaboration

- Partnerships
- Fostering Relationships
- Stakeholder Buy-In*
- Effective Delegation*
- Team Empowerment*
- Cross-Functional Operations*



Leadership

- Executive Presence
- Change Management
- Crisis Management*
- Confidence Building*
- Emotional Intelligence*
- Building Personal Brand*
- Fostering Corporate Culture*



Strategy

- Positioning
- Negotiations
- Pivoting*
- Think Like a CEO*
- Product Viability*
- Strategy Development*
- Crafting Business Use Cases*
- Managing Business Scenarios*

Desired Length

Once you choose your workshop, the length will correlate to the number of desired topics.

- 2 Topics: 90 to 120 Minutes
- 4 Topics: Half-Day
- 6 Topics: Full-Day
- 7+ Topics: Multi-Day



Keynote Speeches

Overview

Keynotes speeches captivate audiences, ignites their imaginations, and propels them towards action. It's not just about delivering information; it's about forging emotional connections, shifting perspective, inspiring change, and leaving a lasting impact.

Popular Keynote Speeches

- Speak With Impact & Standout
- Building Your Brand: Messaging & Positioning
- Success Secrets: Confidence vs Intellect
- Leadership Isn't One-Size-Fits-All
- Building Resilience by Embracing Change
- Team Dynamics: Nothing Is Self-Made
- Culture is Contagious

Bespoke Keynote Speech

We can create a custom keynote presentation on any of the workshop themes mentioned earlier. In our consultation call, we will delve into your specific requirements and present you with a detailed outline for a top-notch keynote that will resonate strongly with your audience.

Additional Information

- Usually 45 - 60 Minutes
- Q&A Included
- Hybrid (Workshop + Keynote) Options Available
- Onsite Pricing Starts At \$5,000



Transparent Pricing

Our pricing structure is straightforward. Pricing is based off length of workshop and number of chosen topics.

90-120 Minute In Person (Onsite) Starts At	\$3,500
Half-Day In Person (Onsite) Starts At	\$5,000
Full-Day In Person (Onsite) Starts At	\$7,000
Multi-Day In Person (Onsite) Starts At	\$8,500
Keynotes In Person (Onsite) Starts At	\$5,000
Virtual Programs Start At	\$1,800

All In-Person Pricing Does Not Include Travel & Lodging Expenses

Additional Information

- Half-Day is 3-4 Hours
- Full Day is 6-8 Hours
- Multi-Day is 8+ Hours
- Keynotes are 45-60 Minutes
- Hybrid (Workshop + Keynote) Options Available



Frequently Asked Questions

Are your programs customizable?

Yes, we understand that every organization has unique needs and goals. We offer customizable programs to ensure that our content aligns perfectly with your objectives.

Can I add more topics into a shorter workshop?

If you would like a shorter workshop to include more topics, we will do our best to work with your needs without sacrificing quality and impact.

What's the difference between core workshops and bespoke?

Core workshops are predesigned sessions that are popular among many of our clients. Bespoke workshops are sessions customized to your needs.

Do you offer support after a workshop or keynote?

Yes, we provide ongoing support and resources to help participants continue to develop and refine their communication skills beyond the program.

What types of organizations do you work with?

We work with a diverse range of corporations, from large multinationals to small businesses, tailoring our workshops and keynotes to meet the specific needs of each client.

Which workshop is right for my organization?

We offer consultations to discuss your specific needs and goals, helping you determine the best program to achieve your desired outcomes.

How can I stay updated on upcoming workshops, keynotes, and events?

You can subscribe to our newsletter, The C-Speak, to receive updates on our latest offerings, industry insights, and practical advice on confident professionalism.

Do you offer Executive Coaching?

Yes, we provide specialized services for individuals seeking to enhance their confidence, leadership and/or communication skills. Although this program is not marketed, please contact us to explore options.



What Some Of Our Clients Say

Forbes



"We appreciated the workshops Rushab hosted for us. From his session with the Forbes senior leadership team on business acumen to the follow-up discussion with our product managers on positioning, viability, and stakeholder communication, the insights shared were well received. We thank Rushab for providing valuable strategies and perspectives."



Vadim Supitskiy
Chief Digital & Information Officer

Google Fiber



"I invited Rushab to lead a Personal Development workshop for our Sales Team and I can't say enough about the workshop and the content. Rushab displayed professionalism during the preparation and planning stage. Our sales organization was extremely impressed with the workshop and they were super charged after attending! If I get an opportunity to have Rushab back again, I definitely will!"



Wanda Ware
Senior Sales Partner

Unilever



"Rushab Kamdar's keynote speech on Building Resilience by Embracing Change truly struck a chord with our finance team. His personal stories and down-to-earth approach made the topic relatable and inspiring. We left the session feeling empowered and ready to tackle whatever comes our way with renewed resilience and confidence."



Tony Philip
Senior Finance Director



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